



Responses to question for RFP 22-105

Questions:

- Scope Of Work

- 1) FRN Numbers are not required any more for E-Rate installs. Based on that would you still like those FRN#'s applied to each device?

Yes. The labeling is part of our in-house process for E-rate devices.

- 2) Are there School Assets Tags or any other labels that would need to be affixed?

Yes. They will be provided.

- 3) Can we use the schools dumpsters & recycling bins to put the packaging?

Yes. Chico Unified School District will provide a dumpster to dispose of the packaging.

- District Eligible Switch Equipment List:

"Part # ICX7150-C12-2X10GR"

On the Summary sheet it shows qty (2), on the breakdown by school there shows 2 at Chico High School

and 15 at Fairview High School

- 1) Should we go with what's in the breakdown by school at qty (17)?

No. The correct quantity should be 2. Only for the Chico High School BOM. The listing for (15) ICX7150-C12-2X10GR should not have been included in the BOM for Fair View. Please ignore that line item for Fair View only.

- Requirements for Switch Equipment

"The Start date of this project will be April 1, 2022."

- 1) Do you plan on issuing a PO on April, 1st 2022?
- 2) Item #6 Invoicing: "The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI)."
- 3) How do you plan on addressing placing an order prior to receiving your Funding Approval when requesting SPI Invoicing?

Per E-rate rules the earliest Chico Unified School District may start the project is April 1st, 2022. Chico Unified School District reserves the right to decide when we will proceed with purchase orders for the project items. If Chico Unified School District decides to proceed with purchase orders prior to award of funding we will switch to the BEAR invoicing system for the entire project.



CHICO UNIFIED

SCHOOL DISTRICT

Administrative Offices
1163 East Seventh Street
Chico, CA 95928-5999
530.891.3000
WWW.CHICOUSD.ORG

- Responder Service Provider Information

Responder Service Level Agreement (SLA) for your proposal.

- 1) Are you looking for: Manufacturer Hours of Technical Support, Manufacturer Replacement Part Turnaround, etc.

No. This question is for the bidders company.

- 2) For Product Delivery, would we ship to a “centralized warehouse” and the schools resources would delivery the designated equipment to each school site? Or would we plan on shipping the designated equipment directly to each of the 21 school locations?

Yes. All product deliveries will go to our district warehouse.

- Indicate any options available

- 1) Is Chico USD IT wanting to see an optional quote on “third party SFP’s”?

No we are not.

Questions-

1. Is this RFP open to bids of equivalent equipment from other manufacturers?

Per the RFP, The bidder may propose an equivalent option.

2. Is there a scorecard of requirements or a list of requirements that the switching equipment must meet that can be shared that objectively defines what “equivalent” means?

No there is not.

3. Is Ruckus the incumbent, such that, there is already Ruckus equipment installed as Chico USD?

Yes, Chico Unified School District is currently using Ruckus switching district wide.

4. Is this a complete refresh of existing switches?

No this is a partial refresh of the district switches.

- a. If yes, are ALL the existing switches Ruckus?

See answer to question 3.

- b. If not what manufacturer(s)?

N/A

5. Is there any scoring or extra consideration that specifically favors Ruckus equipment?

No there is not. Chico Unified School District does not use such a scoring system.

6. Is there a weighting of manufacturer preference and the price that can be shared?

No there is not. Chico Unified School District does not use such a scoring system.

7. Can you provide a more detailed list of all the services that must be included in bid response?

- a. Does Chico USD have a single location where all of the unpacking, labeling, and all preparations of the equipment up to the point that the switches can be installed will take place? Or is desired to take place?

Yes. Chico Unified School District will provide a location that this work can take place.

- b. Is onsite physical installation required at each site? (There was a little discrepancy whether the scope of services is to include onsite physical implementation.)

Chico Unified School District IT staff will handle final installation at the school sites.



CHICO UNIFIED

SCHOOL DISTRICT

Administrative Offices
1163 East Seventh Street
Chico, CA 95928-5999
530.891.3000
WWW.CHICOUSD.ORG

c. If installation is required, then what level of implementation will be required, that is, what specific tasks are required to be performed to be considered completed? (For instance: rack, stack, cable, network addressability, testing, burn-in period, etc.).

See answer to question 7b. Winning bidder is only required to perform tasks specified in RFP.

8. Is there a list of the type of Rack or Rack specification for which these switches will be installed?

This information is not needed for bidding.